



U.S. Army
Mission and Installation
Contracting Command

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MANEUVER CENTER of EXCELLENCE

Indefinite Delivery, Indefinite Quantity (IDIQ)
Follow-On Contract

INDUSTRY DAY

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Purpose

- The Mission and Installation Contracting Command (MICC) - Fort Benning, Georgia has a requirement for the Military Center of Excellence (MCoE) to provide a contract for mission-related support services at Fort Benning, Georgia.
- Provide an opportunity for contractors to network with other contractors and build partnering opportunities.
- Provide an open forum to discuss critical topics relative to challenges associated with the MCoE mission-related support services requirement.



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**Fort Benning Directorate of Military Center of Excellence (MCoE)
Mission-Related Services Overview**



Rules of Engagement

- Please note that review / approval (both TRADOC and ACC/MICC) is pending, and **content is subject to change**
- Please hold questions until the end
- If you have questions as we proceed:
 - Reference the slide number
 - write your bullets
 - ask at end of presentation
- Current MATOC details available at <http://www.benning.army.mil/tenant/MICC/MAIDIQ.html>



Historical Facts

Current MCoE IDIQ	Follow-on IDIQ
Multiple Award Task Order Contract (MATOC)	Same
Base + 4 one-year ordering periods 1 Feb 12 – 31 Jan 17	<u>One 5-year ordering period; projected PoP is 1 Feb 17 through 31 Jan 22.</u>
Development, approvals, selection, and award took >30 months	<u>Timeline TBD; action began in 3QFY14, with TRADOC approvals projected before 2QFY15 end (see Slide 6)</u>
Awards to 14 Primes in 2 Suites	<u>TBD</u>
Capacity/ceiling value: \$414M	<u>Increased scope, reduced capacity: \$298M.</u>
NAICS = 541990	<u>NAICS not yet determined; may be same</u>



Current and Proposed - Task Areas

Task Area	Current Title	Changes	Proposed Title
1	General Technical and Analytical Support	New	Maintenance*
2	Training Development Support	Minimal	Training Development
3	Doctrine Development Support	Minimal	Doctrine Development
4	Capability Development Support	Expanded**	Capability Development
5	Training Instruction Support	Minimal	Instruction
6	Simulations and Analysis Support	Expanded**	Training Aids, Devices, Simulations, Simulators (TADSS) and Analysis
7	Support Services	Combine former 1,7	General Administrative, Technical, or Analytical

The task area descriptions are/will be formatted with a general / overview statement, description of inclusive work possibilities, the skill set(s) most likely needed, a statement of inclusion/inventory, and the expected originating activity(s).

* Subject to change. Further explained in a later slide.

** Expanded task descriptions now include supporting MBL experiments / LVC.



Current and Proposed Other Changes

Item	Current	Proposed for 2017	Discussion
Primes - Suite 1 Primes - Suite 2 Total Primes	7 7 14	TBD	To be selected by SSEB during 2016 (current projection = Spring / early Summer)
Small Business	TA 2 & 5	TBD	To be determined through market research, feedback, and analysis. COA1: no change from current MATOC COA2: two suites, restricted and unrestricted, but all may bid in unrestricted COA3: single suite, with dollar value as deciding factor between small set-aside or open competition.
Ordering Period	B + 4	One 5-year	PRO: once in effect, no renewal modifications; less work administratively for all concerned, with more fiscal flexibility. CON: Potential reduced accountability. Mitigation action(s) and reporting to consider.



NEW!

Task Area 1 – Maintenance

Designed to ensure vehicles used in support of POI-driven training are ready for student/unit use. Includes:

- “Level 10” scheduled and unscheduled maintenance and operational inspections of tactical wheeled and tracked vehicles
 - M1 series tanks
 - M2 / M3 series fighting vehicles
 - M88 series recovery vehicles
 - M1097 series utility vehicles
 - Stryker configurations
 - M996 / M997 series ambulances
 - various carrier utility vehicles
- Documentation of maintenance, status, location
- Duties to include dispatch, operate/drive, inventory, and non-maintenance related support

**Pending review.
May be
removed or
adjusted!**



Task Area 2 – Training Development

(Minimal changes from current IDIQ.) Designed to fulfill the requirements for training documents and materials. Products include:

- Programs of Instruction (POI)
- Graphic Training Aids (GTA)
- Computer-based applications / interactive multimedia / distance learning products supporting courses
- Classroom reference materials
- Classroom supplemental materials
- Publications for use, integration, or implementation of TADSS

Routine duties include research, review, revision and writing



Task Area 3 – Doctrine Development

(Minimal changes from current IDIQ.) Designed to provide doctrinal products, primarily for Armor, Infantry, Stryker, and Cavalry. Can include Joint forces. Includes:

- Existing manual update / revision
- Emerging technology
- Gunnery strategies
- Research and analysis
- Supporting Mission Essential Task List (METL) development
- Graphic and editorial support

Duties to include research, review, update, write.



Task Area 4 – Capability Development

(Expanded from current IDIQ.) Designed to fulfill all aspects and stages of the Joint Capabilities Integration and Development System (JCIDS) process and related requirements documents, such as:

- DOTMLPF analysis
- F-series analysis (FAA, FNA, FSA, AMA, AoA)
- Milestone documents (CBA, ICD, CDD, CPD)
- Concept of Operations (CONOPS)
- Tactics, Techniques, and Procedures (TTPs)
- Spiral development, emerging technology, and life cycle design
- Experimentation supporting any of the above



Task Area 5 – Instruction

(Minimal changes from current IDIQ.) Designed for presentation of approved POI instruction, and the development of instructional materials or course revisions to be approved. Can include:

- Specialized instruction (e.g. CIED, MFT, Digital)
- Resident courses (officer and enlisted)
- Mobile Training Teams (MTTs)
- Small and large group instruction
- Emerging/new systems and courses

Includes pre- and post-instructional activities (classroom prep, student records, remediation, test analysis, trend analysis, review of supporting publications for recent/relevant disconnects, etc.)

Note: instructional requirements are subject to BMM augmentation.



Task Area 6 – TADSS, Modeling, and Analysis

(Expanded from current IDIQ.) Designed for the safe operation and upkeep of various training aids, devices, simulations, and simulators (TADSS), and related modeling and analysis. Duties may include

- Operational / safety checks
- Conduct / execution of exercise(s)
- Scenario development / modification; validation of variants
- Issue, recovery, receipt, repairs (minor), and inventory
- Simulation events (experiment, game, test, study, demonstration)
- Light maintenance of equipment / device
- Analysis of simulation outcome

Eligible/possible systems (not all-inclusive):

EST 2000

FBCB2

CPOF

JCATS

MILES

Javelin

HITS

VBS2

CFFT

MRAP Egress Trainer

HUMMWV Egress Assistance Trainer



Task Area 7 – General Administrative, Technical, or Analytical

(Minimal changes from current IDIQ; combines current TA 1 & 7.) Designed for work not otherwise described in the other task areas, but are in support of the TRADOC training mission. Can include:

- Short-term requirements (usually under one year), such as wear-testing or product comparison
- Preliminary work to determine best resolution (e.g. feasibility studies or development of Courses of Action)
- Duties can be administrative, analytic, or technical. For example:
 - Administrative – student recordkeeping, archiving, information repository
 - Analytic – cost-benefit analysis, feasibility studies, maintainability forecasting
 - Technical – single-issue studies, surge requirements associated with expeditious fielding, Army Learning Concept-related action



Best Practices for Success

- Established business, with Defense contracting knowledge and experience
 - Registered, active in SAM
 - Federal Acquisition Regulation (FAR)
 - Invoicing and payment process (WAWF, DFAS, delays)
 - Accountability and reporting (audits, CMRA, CPARS, security)
 - Post procedures and policies (HSPD-12)
 - Mission (DoD, Army, TRADOC, MCoE)
 - Infantry / Armor / Cavalry
- Past Performance in multiple Task Areas
- Experience in managing subcontractors
- Smart, right-sized teaming
 - Too few teammates may not adequately cover areas/workload
 - Too many teammates limits work for each
 - Ensure all task areas are covered
 - Balance capabilities



Teaming Example (Small Business)

Small Business Primes MUST perform at least 50% of the work.

CO Name	TA 2	TA 5
MoM-n-PoP Limited (PRIME)	X	X
Giant, Inc.	X	X
Right Write, LLC	X	
The Tech Training Team, LLC		X

- Prime is capable of doing all task areas required
- One sub is a large, very experienced company from which the Prime can learn and grow
- Other subs to support, may be: specialized skills; start-up company; consulting or hiring services; for specific requirement/condition; surge support; other.



Teaming Example (Not-Small Business)

Primes MUST meet Small Business subcontracting goals.

CO Name	SB Type	TA 1	TA 2	TA 3	TA 4	TA 5	TA 6	TA 7
ABC International (PRIME)	NA	X	X	X	X		X	X
The L-T Support, LLC	SDVOSB, HUBZone		X	X		X		X
Make-it Happen, Inc.	WOSB, VOSB		X			X	X	
Ute Auto Enterprises	MOSB, 8(a), HUBZone	X						X
Right Write, LLC	SDVOSB, WOSB		X	X	X			X
Monster Biz, a division of GM	NA	X			X		X	

- Prime is capable of doing most task areas
- One sub is large, but specialized
- Other subs are SB, with diverse subcategories.



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Questions



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